

INTERNATIONALIZATION Germany

Financing types	Name of the assistance	Definitions	Link	Amount of the financing need - Eligible expenses	Age / Experience
Credits for the exporters	AKA - Financing Exportation Programs (credits for suppliers - Ceiling A) (AKA export finances bank)	Credits for the financing of the production and/or for the expiry terms of the foreign customer	http://www.akabank.de	Variable	German Companies
Credits for foreign buyers	AKA - Financing Exportation Programs (credits for buyers - Ceiling C/D/E) (AKA export finances bank)	Credits for the financing of the exportation of investment goods and services of long life	http://www.akabank.de	Variable	German Companies
Credits for foreign buyers	KfW / ERP Financing Exportation Programs	Credits for the financing of the exportation of investments goods and engineering services	http://www.kfw.de	Variable	German Companies
Guarantees to cover the exporting risks	National Guarantee Program for Export (Hermes)	Guarantees to cover exporting risks (of manufacture, credit and contract execution - downstream)	http://www.eulerhermes.com	Variable	German Companies

Bade-Wurtemberg Region

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Subsidy	National Program "EXIST-SEED"	Financing support for the creation of technologic companies	http://www.exist.de/existseed/index.html	Maximum of 100% of eligible expenses pertaining to the project	Creation of companies at the end of their studies by students, graduates up to three years after obtaining their diploma as well as scientists
Guarantees for the exportation financing	Regional Program for export promotion	Guarantees to ensure credits for the financing of export	http://www.l-bank.de	Variable	Companies whose sales turnover does not exceed 150 million euros and liberal professionals
Subsidy within the framework of the need of a consultant	Regional Program (Bade-Wurtemberg) for the advise to companies in the export field	Consultations aiming towards export activities	http://www.rkw-bw.de	350 euros/daily	Small and medium-sized businesses/Small and medium-sized industries